
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 13, 2018

IMPRIMIS PHARMACEUTICALS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-35814
(Commission
File Number)

45-0567010
(IRS Employer
Identification No.)

12264 El Camino Real, Suite 350
San Diego, CA
(Address of principal executive offices)

92130
(Zip Code)

Registrant's telephone number, including area code: **(858) 704-4040**

N/A

(Former name or former address if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 5.03 Amendments to Articles of Incorporation or Bylaws: Change in Fiscal Year.

On December 13, 2018, the board of directors of Imprimis Pharmaceuticals, Inc. (the “Company”) took action to start the process by which the Company will change its name from “Imprimis Pharmaceuticals, Inc.” to “Harrow Health, Inc.” The Delaware General Corporations Law permits the Company to change its name by board action without the approval of the stockholders of the Company. It is anticipated that the name change will be completed within the next thirty days.

The stockholders of the Company need not take any action in respect of the name change. Additionally, once the name change is completed, stockholders do not need to exchange their certificates representing their shares of common stock. The current stock certificate will continue to represent their ownership interest in the Company. Stockholders, however, may return their certificates to the transfer agent for the Company after the name change is completed, and obtain an updated certificate with a new CUSIP number.

Item 7.01. Regulation FD Disclosure

Attached as Exhibit 99.1 to this Item 7.01 is a presentation of the Company, that is being used by the management of the Company at investor conferences and at meetings describing the Company.

The information contained in Item 7.01 of this report and in Exhibit 99.1 shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Item	Description
99.1	Imprimis Pharmaceuticals, Inc. Corporate Presentation date December 2018

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Imprimis Pharmaceuticals, Inc.

Date: December 17, 2018

By: /s/ Andrew R. Boll

Name: Andrew R. Boll

Title: Chief Financial Officer



SAFE HARBOR

This presentation contains express "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. You are cautioned not to rely on these forward-looking statements. These statements are based on current expectations of future events. If underlying assumptions prove inaccurate or known or unknown risks or uncertainties materialize, actual results could vary materially from Imprimis Pharmaceuticals, Inc.'s (the "Company" or "Imprimis") expectations and projections. Some of these risks and uncertainties include, but are not limited to: the Company's ability to make commercially available its formulations and technologies in a timely manner or at all; market acceptance of the Company's formulations and challenges related to the marketing of the Company's formulations; its ability to obtain intellectual property protection for its assets; its ability to accurately estimate its expenses and cash burn and raise additional funds when necessary; its ability to generate profits from sales of its formulations; risks related to research and development activities; its estimates of the current and potential market size for its technologies and formulations; unexpected data, safety and technical issues; regulatory and market developments impacting compounding pharmacies, outsourcing facilities and the pharmaceutical industry; competition and market conditions. More detailed information about the Company and the risk factors that may affect the realization of forward-looking statements is set forth in the Company's filings with the Securities and Exchange Commission, including its Annual Reports on Form 10-K and its Quarterly Reports on Form 10-Q filed with the SEC. Such documents may be read free of charge on the SEC's web site at www.sec.gov. All forward-looking statements are qualified in their entirety by this cautionary statement. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Imprimis expressly disclaims any intent or obligation to update these forward-looking statements except as required by law. Our compounded formulations are not FDA approved. All trademarks, service marks and trade names included in this presentation are the property of their respective owners.



INTRODUCTION TO

IMPRIMIS PHARMACEUTICALS

VISION

To ensure patient access to affordable healthcare solutions

VALUE CREATION

We own large equity interests in a growing and diversified portfolio of pharmaceutical businesses we've founded and royalties on certain drug candidates they are developing





INTRODUCTION TO

IMPRIMIS PHARMACEUTICALS

PHARMACEUTICAL COMPOUNDING

2014

2015

imprimis_{Rx}


PARK
COMPOUNDING

- 238% revenue CAGR in ophthalmology (2014-2017)
- 153% consolidated revenue CAGR (2014-2017)
- 60+ *formulation and method of use patent filings*

SPECIALTY PHARMACEUTICALS

2017

2018

2018

eTon
PHARMACEUTICALS

surface
PHARMACEUTICALS INC.

MELT
PHARMACEUTICALS

- Balance sheet value in retained equity positions
- Significant cash flow potential from royalties



100% OWNERSHIP OPERATING BUSINESSES



EQUITY & ROYALTY INTERESTS



Mayfield Pharmaceuticals
In Development for 2019

Radley Pharmaceuticals
In Development for 2019

100% OWNERSHIP OPERATING BUSINESSES

imprimis_{Rx}


PARK
COMPOUNDING



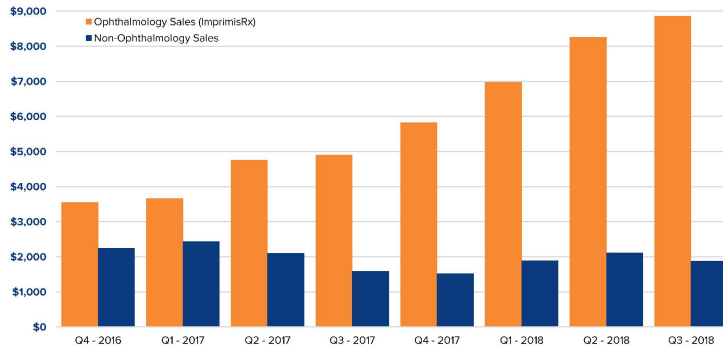
WHAT IS IT?

- ImprimisRx is the leading ophthalmology compounding business in the U.S.
 - Serve ophthalmologists treating cataracts, LASIK, glaucoma, and dry eye
 - 3,000+ physician customers (and growing) ordering ~20 SKUs
 - IP focused; 60+ patents filed
 - 2M+ sterile doses dispensed
 - 238% ophthalmology revenue CAGR (2014 through 2017)
 - \$10M+ investment made in equipment, facilities, software
 - FDA registered; cGMP production (highest federal standards)
- Park is cash flow generating and is a strategic R&D hub

WHAT IS THE OPPORTUNITY?

- To be the most important pharmaceutical vendor to ophthalmologists in the US
- We are growing, cash flowing and scalable
- Operating efficiencies should expand gross margins beyond 60%
- Goal of \$100M revenue run rate in 2021

CONSOLIDATED FINANCIAL PERFORMANCE (IN THOUSANDS)



Trends

Revenue Growth: 2014-2017

- 238% CAGR (ophthalmic)
- 153% CAGR (consolidated)

Gross Margins: Continued expansion

Profitability: Declining losses, turning to earnings

Revenue Growth y/y	65%	39%	40%	34%	27%	45%	51%	66%
Gross Margins	47%	45%	52%	48%	53%	54%	60%	61%
Adj. E(L)BITDA	(2,378)	(2,846)	(1,945)	(1,643)	(794)	(431)	442	424*
% of Revs. (Ophthalmic)	61%	60%	69%	76%	79%	79%	80%	83%

* Inclusive of \$600,000 in expenses incurred by our subsidiary, Melt Pharmaceuticals, and costs related to litigation matters

OPHTHALMOLOGY REVENUE GOAL ROADMAP



OPPORTUNITY IN U.S.

FY 2021: \$100M RUN RATE

<p>OPHTHALMIC SURGERY <small>Formulations include antibiotics, anti-inflammation, sedation, mydriatics, and anesthetics</small></p>	<ul style="list-style-type: none"> \$1+ billion drug market ~4.6M ocular surgeries and other procedures^{1-6, 8, 10, 12-17} Demographic growth in the overall market ~6% per yr⁸ 	<p>Target:</p> <ul style="list-style-type: none"> 525,000 procedures ~13% market share Increase revenue to >\$75 avg per surgery by adding new products
<p>GLAUCOMA <small>Formulations include prostaglandin analogs, beta blockers, alpha agonists, carbonic anhydrase inhibitors</small></p>	<ul style="list-style-type: none"> \$2 billion drug market 19+ million targeted Rx¹² <ul style="list-style-type: none"> Patients taking >1 Rx 4 million Americans⁹ 	<p>Target:</p> <ul style="list-style-type: none"> 600,000 annual prescription equivalents 3% prescription share \$65 avg per monthly prescription
<p>DRY EYE <small>Formulations include immunosuppressive agents and steroids</small></p>	<ul style="list-style-type: none"> \$2 billion drug market 4 million prescriptions¹² Estimated 30 million Americans suffer from some form of dry eye²⁰ 	<p>Target:</p> <ul style="list-style-type: none"> 400,000 annual prescription equivalents 10% prescription share \$49 avg per monthly prescription

EQUITY & ROYALTY INTERESTS





pharmaceuticals

WHAT IS IT?

- Focus on drug candidates requiring single small PIII trials, bio-equivalence, or literature-based 505(b)(2) NDA filings
- Current portfolio contains eight product candidates with an addressable market of > \$4.4 billion:
 - Two products filed with the FDA and expected to launch in 2019
 - Five additional products expected to be filed within 24 months
- Successful PIII study on allergic conjunctivitis drug candidate announced
- IPO November 2018 at \$6 per share (NASDAQ: ETON)
- Strong BOD and dynamic CEO with strong M&A and licensing background

WHAT IS THE OPPORTUNITY?

- Imprimis owns 3.5M shares of Eton common stock (20% ownership interest)
- Royalty opportunity on drug candidate to compete with H.P. Acthar Gel®
 - Patent-pending 39 amino acid chain synthetic corticotropin formulation
 - Previously dispensed as a compounded formulation



WHAT IS IT?

- Focused on >\$1B ocular surface disease and related markets
- Imprimis contributed 505(b)(2) drug candidates have up to five indications:
 - Dry eye disease (chronic, episodic and refractory), pain and inflammation post ocular surgery, and blepharitis
- Patented delivery technology, invented by Richard L. Lindstrom, MD, is designed to protect and rehabilitate the ocular surface
- \$21M Series A investment from Flying L Partners in 2018
- Strong management and Board of Directors team with a history of success in ophthalmology product development, operations and capital investment

WHAT IS THE OPPORTUNITY?

- Imprimis owns 3.5M shares of Surface common stock (30% equity interest)
- Royalty opportunity on all current drug candidates
- Expect to file three INDs, start Phase II clinical studies during 2019, and have data from these studies in the first half of 2020






WHAT IS IT?

- Owns patented non-opioid sublingual sedation / analgesia drug candidates
- ~100 million U.S. procedures annually¹⁻¹¹ where Melt formulations could replace and/or augment IV sedation
- Multi-billion dollar market opportunity (ophthalmology, dental, MRI claustrophobia, ER, OBGYN, pediatrics, plastics and dermatology)
- 611 patient randomized, controlled study on MKO Melt[®] compounded formulation used during cataract surgery showed the MKO Melt[®] "... is safe, effective and superior to diazepam in reduction of anxiety and need for IV medications"
- Strong Board and regulatory and clinical advisory consulting team

WHAT IS THE OPPORTUNITY?

- Intention to initially focus on cataract surgery indication, and to pursue other 505(b)(2) programs
- Imprimis likely to maintain ownership stake and royalties on sales of contributed assets
- Pre-IND FDA meeting scheduled for January 2019
- Pursuing similar transaction and structure as Eton and Surface

SUMMARY OF LAUNCHED 505(B)(2) DRUG DEVELOPMENT COMPANIES

COMPANY	DRUG CANDIDATE	MARKET OPPORTUNITY	ROYALTY RATE
	Synthetic Corticotropin (39 peptide AA) <i>Infantile Spasms, Rheumatoid Arthritis</i>	\$1.1B+ (Acthar Gel® '17 sales ¹²)	6%
	Mycophenolic Acid + Klarity <i>Chronic Dry Eye</i>	\$1.5B+ (Restasis®/Xiidra® '17 sales ¹²)	4%
	Betamethasone + Klarity <i>Episodic Dry Eye Pain and Inflammation</i>	\$1B+ (Comp: Kala Pharmaceuticals)	4%
	Doxycycline + Omega-3 (Oral) <i>Refractory Dry Eye Blepharitis</i>	\$1B+	6%
	Midazolam + Ketamine (sublingual) <i>Procedural/Conscious Sedation Cataract, Colonoscopy, Pediatrics ...</i>	\$1B+ (Up to 100M U.S. uses annually)	5%

SUMMARY

KEY TAKEAWAYS



Our operating business is profitable; it's an innovation engine; and on plan to reach a \$100M revenue run rate in 2021



Growing balance sheet with equity positions in well funded and well managed 505(b)(2) pharmaceutical companies



Significant income potential through royalty stakes in a diversified group of funded drug development programs



Leveraging our growing IP portfolio and business model to pursue additional compounding-to-505(b)(2) opportunities

COMPANY PROFILE

(as of December 13, 2018)

TRADING SYMBOL:

NASDAQ: IMMY

STRONG CEO/CFO INCENTIVE THRU
PERFORMANCE STOCK UNITS TO
ACHIEVE \$9 – \$15 SHARE PRICE

PRICE PER SHARE:

\$5.95

AVG. DAILY QTD TRADING VOLUME:

406,000 SHARES

MARKET CAP:

\$137 MILLION

SHARES OUTSTANDING:

23 MILLION

STOCK PRICE RANGE (52-WEEK):

\$1.45 - \$6.50

CORPORATE HEADQUARTERS:

SAN DIEGO, CA

PRODUCTION FACILITIES:

**IRVINE, CA &
LEDGEWOOD, NJ**

WWW.IMPRIMISRX.COM

APPENDIX AND REFERENCES

PUBLISHED CLINICAL DATA

Kindle, Trevor, MD, et al. (2018, January). Safety and efficacy of intravitreal injection of steroid and antibiotics in the setting of cataract surgery and trabecular microbypass stent. *Journal of Cataract and Refractive Surgery*.

In a study of 483 eyes undergoing cataract surgery with concomitant trabecular microbypass stent insertion, there were no statistically significant differences in the safety profiles of a study group of 234 eyes receiving an intravitreal injection (pars plana) of 0.2mL of Drolless® at the time of surgery compared to a control group of 249 eyes that received a standard topical regimen postoperatively. To measure safety, intraocular pressure was recorded as were cases of inflammation, cystoid macular edema, infection, or retinal detachments.

Lindstrom, R.L., et al. (2017, February). Droplless Cataract Surgery: An Overview. *Current Pharmaceutical Design*.

Compliance issues are diminished with Droplless Therapy compared to standard post-surgery topical drop regimens. Cost savings to patients can range from \$200 to \$600 per cataract procedure. Staff time is reduced without patient, insurance and pharmacy callbacks about eye drop substitutions and confusion over topical regimens. A retrospective review of Droplless Therapy cases found no postoperative endophthalmitis. Post-surgery infection and inflammation rates were similar to reported rates with other alternative prophylactic therapies, such as topical drops.

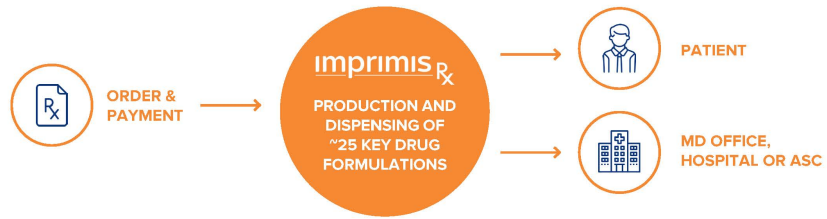
Tyson, S. L., et al. (2017, January). Clinical outcomes after injection of a compounded pharmaceutical for prophylaxis after cataract surgery: a large-scale review. *Current Opinion in Ophthalmology*.

No major intraoperative complications associated with the transzonular injection technique. There were no cases of postoperative endophthalmitis. Rates of infection and inflammation reported in this retrospective review of 1,541 cases from 922 patients receiving a transzonular injection of Tri-Moxi-Vanc for prophylaxis after cataract surgery appear similar to reported rates with alternative prophylactic therapies such as topical drops.

Fisher, B. L., & Potvin, R. (2016, July 18). Transzonular vitreous injection vs a single drop compounded topical pharmaceutical regimen after cataract surgery. *Current Pharmaceutical Design*.

Review of the rationale for reducing topical therapy in cataract surgery prophylaxis, and what is known to date about the efficacy and safety of the Droplless approach. Both groups expressed similar satisfaction with surgery, but patients who received Droplless preferred the overall experience (P=0.01).

imprimis_{Rx} VALUE CHAIN



We reduce the complexity of the pharmaceutical Value Chain, eliminating the need for:

Insurance companies
Pharmacy benefit managers (PBM)
Wholesalers
Distributors

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2. Allen, A. (2007). Vasectomy Risks and Benefits. Retrieved November 08, 2016, from <http://www.webmd.com/men/features/vasectomy-risks-benefits>
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